



# State of New Mexico

## Office of the Governor

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### **Governor Bill Richardson announces new Dairy Product Processor Opens Facility in Clovis**

*Company plans to invest \$11 million within the first six months*

SANTA FE - Governor Bill Richardson joined Mesa Ingredient Corporation, a producer of animal feed ingredients, in announcing that it has broken ground on a new whey by-product processing facility in Clovis, New Mexico.

Mesa Ingredient Corporation, part of the International Group, one of the leaders in the livestock feed ingredients industry, is headquartered in St. Louis, Missouri. This plant, its first in the Southwest, will be located next to Southwest Cheese and will use by-products from Southwest Cheese to create ingredients used throughout the feed industry. The majority of Mesa's production will be targeted for export markets in Asia and Latin America.

This project will create 30 new jobs at the facility and 75 to 100 construction jobs. The average wage will be approximately \$13.00 per hour plus benefits.

"Clovis has been one of the economic bright spots in our efforts to create high-wage jobs, especially in rural New Mexico," Governor Bill Richardson said. "While saving Cannon Air Force Base from closing is our top priority, we must keep that economic momentum going.

"Mesa's decision to build a facility in Clovis is a logical spin-off from Southwest Cheese, which begins production in September, and is going to have a tremendous impact on the community. Southwest Cheese, alone, is expected to have a \$6 million dollar impact on Clovis over 10 years," stated Governor Bill Richardson.

Mesa Ingredient Corporation will invest \$15 million in buildings, infrastructure and equipment costs over the next 5 years of which \$11 million will be spent in the first six months. The company is expected to generate over \$44 million in direct and indirect salaries over the next 20 years and nearly \$4 million in new tax revenue for New Mexico through gross receipts and payroll taxes.

Clovis Industrial Corporation and the New Mexico Economic Development Department helped recruit Mesa, which is taking advantage a number of economic incentives - the High-Wage Jobs Tax Credit, Manufacturing Investment Tax Credit, Rural Jobs Tax Credit and our Job Training Incentives program.

"Mesa's significant investment in Clovis proves that rural New Mexico holds the key to future economic development within our state," stated Kathy Keith, Director of the Economic Development Division of the New Mexico Economic Development Department.

"I am glad to see this project coming to fruition," said Fred Brown, Chairman of the International Group of companies. "The Clovis location is ideal for our new plant and the supply of high quality permeate from Southwest Cheese is a perfect fit."

"Mesa Ingredient Corporation's management team is well respected in the animal feed industry," said Alan McEntee, CFO of Southwest Cheese. "The share holders of Southwest Cheese (Glanbia plc, Dairy Farmers of America and Select Milk) are very pleased about our partnership with Mesa Ingredient Corporation on the this project"

"We're happy to be opening a facility in New Mexico," said Clayton Brown, COO of the International Group of companies. "We thank the people of New Mexico for making it possible for us to expand our production to serve the growing global demand for high quality feed ingredients. We look forward to a long and positive relationship with our new neighbors in Clovis."

Mesa Ingredient Corporation's parent company, International Ingredient Corporation, with headquarters in St. Louis, MO is a privately held manufacturing firm that processes food and beverage industry co-products into high quality feed and pet food ingredients.